



LAXMI LOGISTICS

COMPETITIVE ADVANTAGE

THE LAXMI LOGISTICS ADVANTAGE

CUSTOMISED SERVICES

We understand that every client is different and so are their requirements. Thus, we take that extra effort in understanding the in-depth requirements of the clients and customise our services likewise

STRONG MIS (Till the last mile)

We believe in the power of technology and thus, are extremely inclusive in terms of forward and backward integration of businesses and service providers. With us, you can be rest assured of any kind of technical/reporting support.

REVERSE LOGISTICS

One of the many reasons why Laxmi Logistics is the preferred partner for the biggest brands of the country

IN HOUSE LOGISTICS MANAGEMENT SOFTWARE

An in house logistics management system helps us maintaining the service levels and also eliminates any chances of error

STRONG AUDIT SYSTEM

An extremely strong and compliant audit system and a disciplined team ensures that there is no deviation from the norms set

ECONOMIES OF SCALE

Vast experience, adequate resources and skilled manpower across all domains is what enables the company to give all-round solutions

THE LAXMI LOGISTICS ADVANTAGE

PERIODICAL TRAININGS

It is very important to hone the skills of the manpower we have and hence we organise periodical trainings across domains like IT, soft skills, interpersonal skills, etc

SKILLED MANPOWER

We ensure that we employ the right person for jobs and try our best to get the best out of the manpower we have. All our employees are professional, well trained and perfect for their roles



DEDICATED HR TEAM FOR LABOR LAWS COMPLAINTS

A dedicated admin and HR team makes sure that we comply with all the statutory requirements and compliances and also makes sure our employees are taken care of

SUCCESS STORIES

“Sailing through the pandemic”

COVID 19 WAS AND CONTINUES TO BE ONE OF THE MOST CHALLENGING TIMES FOR BUSINESSES ACROSS INDUSTRIES. BEING IN THE BUSINESS OF ESSENTIAL COMMODITIES, IT WAS IMPERATIVE THAT WE CONTINUE OUR OPERATIONS DESPITE THE UNFAVOURABLE CONDITIONS THAT SURROUNDED US.

Most of our warehouses were operational within 24 hours of the announced shutdown. We ran from pillar to post to get permissions from the concerned authorities so that the operations are reinstated

We arranged raw food for all the drivers and employees who were coming from different states as almost all the food outlets were closed and it was quite challenging to find something to eat . We also arranged for a cloud kitchen for the employees

We ensured the safety of all our employees by constant sanitisation, following all the safety measures,



SUCCESS **STORIES**

"TAKING THE STORMS IN OUR STRIDE"

ODISHA IS A COASTAL STATE AND IS
HIT BY VARIOUS CYCLONES AND
OTHER NATURAL CALAMITIES. BUT
THAT HAS NEVER STOPPED US AND
OUR OPERATIONS CONTINUE
UNINTERRUPTED DURING THESE
TOUGH TIMES

IN 2019, ODISHA WAS STUCK BY A
CYCLONE, "FANI" WHICH RESULTED
IN A LOT OF LOSS FOR THE STATE.

MOST OF OUR WAREHOUSES WERE
OPERATIONAL WITHIN 12-24 HOURS
OF THE NATURAL DISASTER DESPITE
THE ROADS AND THE HIGHWAYS
BEING CLOGGED DUE TO FALLEN
TREES AND BREAKDOWN. WE
ENSURED THAT OUR CLIENTS HAD A
SMOOTH SAIL EVEN DURING THE
TIMES OF UNCERTAINTY

SUCCESS STORIES

“Win through compliance issues”

WITH THE EVER CHANGING NORMS OF TAXATIONS AND GST, WE HAVE BEEN VERY RESPONSIVE AND AGILE IN COMPLYING WITH THE REGULATIONS. WE ALSO HAVE MULTI CHECK FOR GST COMPLIANCE

WHEN THERE WERE CERTAIN CHANGES IN THE GUIDELINES OF OCTROI AND VAT, WE HAD WON ALMOST ALL THE CASES ON BEHALF OF OUR CLIENTS. STATUTORY COMPLIANCE IS ALWAYS A PRIORITY FOR US AND WE HAVE BEEN SUCCESSFUL WHENEVER THERE HAS BEEN A CHANGE IN THE LANDSCAPE

“Growing with Laxmi Logistics”

THERE HAVE BEEN VARIOUS INSTANCES WHERE A COMPANY STARTED THEIR JOURNEY WITH US AND HAS SEEN MASSIVE GROWTH IN TURNOVER

SOME OF THE SUCCESS STORIES INCLUDE COMPANIES LIKE V GUARD WHICH STARTED WITH ONLY 10-12,000 SQUARE FEET AND NOW OPERATE AT ABOUT 40,000 SQUARE FEET

SIMILAR IS THE CASE IS WITH PARLE AGRO WHICH STARTED WITH A FEW THOUSAND CASES OF DISPATCH IN A MONTH AND NOW DOES OVER 1,00,000 CASES OF DISPATCH

TESTIMONIALS

Our association with Laxmi Logistics started in 2016 for warehouse operations and secondary transportation. After some initial glitches, they could immediately align to our system. Now, they play a key role in our growth path in Odisha

**- D K Linson, Senior Manager,
SCM, V-Guard India Limited**

During our first visit to Cuttack, it was a great experience to see the wide spread operations of Laxmi Logistics across different segments. Operations is highly professional managed by a highly motivated team

**- Nilesh Pawar, Asst Director ,
Samsonite South Asia**

TESTIMONIALS

We are very happy
with the support being
provided

– Kamal Agarwal, COO & ED,
Global Consumer Products

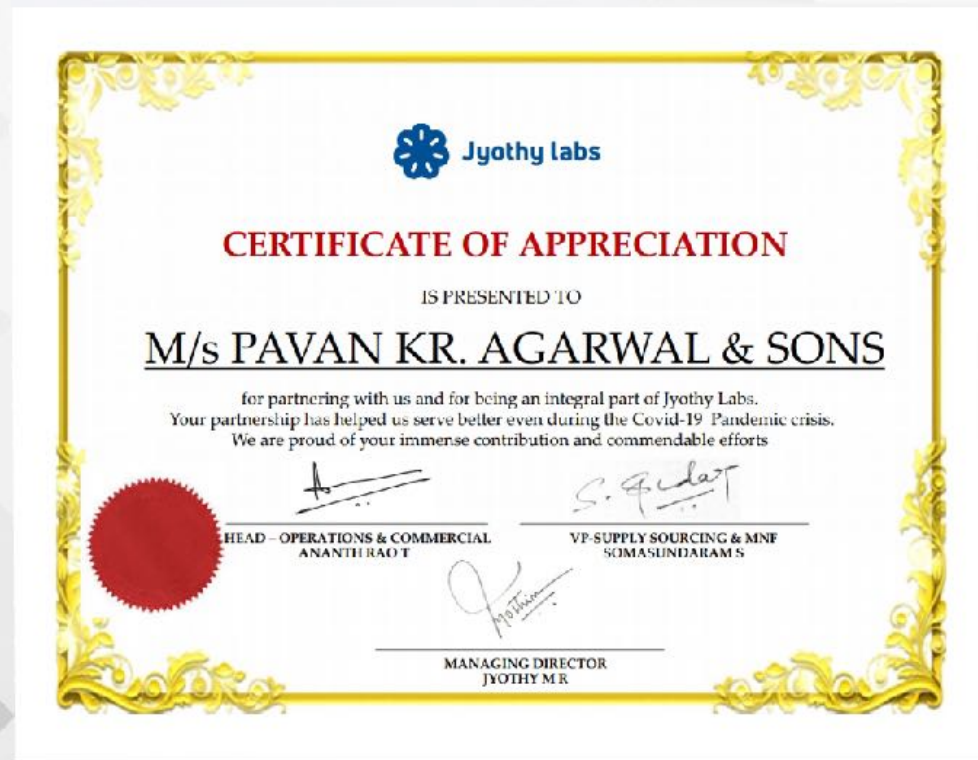
Excellent service
provider throughout
the year

– Dibyaranjan Mishra, Branch
commercial and accounts head,
GCMMF LTD

We have been associated
with Laxmi Logistics for
over a decade. The service
levels are excellent to meet
customer's demand

– Sanjay Dower, CFO,
GCPL Pvt. Ltd.

AWARDS AND ACCOLADES





First visit to Sambhram
Warehouse is good,
Excellent HK.
Keep it up.
Important





**“PEOPLE DON’T BUY GOODS OR
SERVICES.
THEY BUY RELATIONSHIPS,
STORIES AND MAGIC”**

**WE, AT LAXMI
LOGISTICS, BELIEVE IN
LIFE LONG
RELATIONSHIPS**